



## The Coachable Dental Team

Designed for Dentists, Office Managers, Administrators, Hygienists, and Dental Assistants

When you think of individuals and teams who are masters at their craft, have many traits in common. Not only are they capable, but in most cases they have an underlying, foundational characteristic...coachability.

What does it mean to be coachable? The most common qualities are listening skills, ability to accept feedback as a means of performance betterment, flexibility, and a healthy sense of humility.

The characteristic of *coachability* is needed now more important than ever in the business of dentistry as the speed of technology increases right along with what it takes to have a profitable and thriving practice.

### Course Objectives:

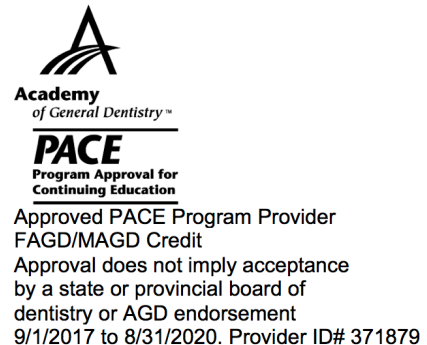
- Why coachability is so important and how it will positively impact every member of the team and your practice's bottom line
- How to cultivate the one high level skill that will positively impact your team and patient relationships
- Identify and practice the secret trait every coachable individual and team must have in order to achieve a happy and profitable practice
- What it means to be a team player and how everyone plays a role in contributing to the ongoing success of the practice

### Schedule:

8:30am Breakfast  
9:00am (sharp) – Workshop Begins  
4:00pm – Workshop Ends

### Cost:

\$195 per attendee  
Discounted client pricing is available (call/email for details)



**Get 6 hours of CE Credit!**